

Please tick any of the AKB<sup>™</sup> topics you wish to discuss and to receive an itinerary. Through discussion, sessions are tailored to your required outcomes and emphasis. These topics are delivered in 90 minutes or half a day. The list is not exhaustive and have a multitude of different titles to match your needs and culture. If there are any titles not shown that you would like, please ask.

- □ Achieving goals and objectives
- □ Assertive communication
- □ Appraisal and performance management
- □ Business writing (reports etc.)
- □ Challenging conversations
- □ Change management
- □ Coachee and mentee skills
- □ Coaching for leaders and managers
- □ Conflict resolution
- □ Creativity and innovation
- □ Customer service excellence
- □ Delegate, develop, achieve
- □ Emotional intelligence
- □ Empower, enable, engage
- □ Equality, diversity and inclusion
- □ Executive development
- $\Box$  Inspire and motivate

- □ Interpersonal communication
- □ Interviewing, recruitment and selection
- □ Leadership (all levels)
- □ Listening and questioning
- □ Management (all levels)
- □ Meetings management
- □ Mentoring for leaders and managers
- □ Minute-taking
- □ Negotiation skills for winning outcomes
- □ Presenting with impact
- □ Problem-solving and decision-making
- Project management
- □ Profiling for development
- □ Stress management
- □ Team building for high performance
- □ Team leading and supervision
- □ Time management
- □ Values and behaviours



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Activate - Motivate - Excel